



Wednesday, June 18, 2003

Dear Vendor / Manufacturer,

Last October we at Robert Slye Electronics, Inc held a Technology Showcase in what was then our newly built installation and warehouse building. The event showcased our beautiful new addition as well as a limited number of the vendors with whom we work on a daily basis. The event was a huge success and everyone who attended raved about the food, the crowd in attendance, the facility and the equipment we showcased.

We were so pleased with the event that we have decided to have a second Technology Showcase this October 2, 2003. However this year we want to build on last years accomplishments and then surpass them.

This year the Technology Showcase will be held, not at our headquarters, but near where we are located in Arlington, Virginia. It is a beautiful location which we have used in the past for demonstrations of projectors and screens too large for display in our office. The room is huge, providing us with much more space than we had last year.

We would like to invite your company to come and display equipment at our showcase this year. This year, however, we want to focus on letting clients see the equipment as it is meant to be used, rather than as stand alone pieces. To do this we are creating a series of working venues through out the space. Each venue will focus on a different area of the systems we provide. This means that your equipment will be incorporated into the systems of each venue. From a Video Teleconferencing space, to a Training room, each space is being designed to show off the amazing technology we utilize to create state-of-the-art Digital Media Systems.

Our hope is that you will not only come to our Showcase to represent your company but to help explain what your equipment does in relationship to the system as a whole. We would also like to invite you to bring clients or potential clients who would be interested in seeing your equipment in action.

In the next month we will be sending you more information about the location, specifics about the event, and requests for demonstration equipment to display. We have developed a website <http://www.slye.com/TechShowCase03/> which we will be updating on a regular basis to give you the most up to date information about this Showcase. Through it you will be able to find answers to your questions, information and pictures from last year, as well as much of the information which we will be sending you via email or snail mail.

We hope that you will be able to come to our 2003 Technology Showcase and we know that your participation will help make this event even more successful than last year. Please return the attached RSVP Card, RSVP through the website at <http://www.slye.com/TechShowCase03/VendorRSVP/>, or contact me by email at kas@slye.com by July 11, 2003 so that we know whether or not we can count on you on October 2, 2003!

Sincerely,

Katherine A. Slye
Special Project Administrator

Robert Slye Electronics, Inc.

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